

# IP Telephone implementation for less than 100 terminals per branch, reasonable outside calling & UTM firewall solution

- This layer 7 UTM firewall **improves organization's network security.**
- Centralized control with a single device realizes **good voice quality.**
- Phones become available with simply connecting to LAN. **Restructuring becomes easy.**
- Able to have a **phone number from various parts of countries** and **able to receive phone calls at everywhere in the world.**
- Able to **initiate numerous phone calls without limit.** Good for a call center.
- Have **major functions needed for organizations** (Transfer, Conference, Speaker phone, Automatic voice attendant, voice mail for each phone, etc).
- Provides **reasonably rated phone calls & free phone call between branches.**
- Able to choose which phone line to use when making phone calls (quality line or inexpensive)
- Various phones and mixture of solutions available.

We provide the devices & a service below.

- IP Phones
- IP-PBX・UTM firewall (Our PBX)
- External call at reasonable rates.

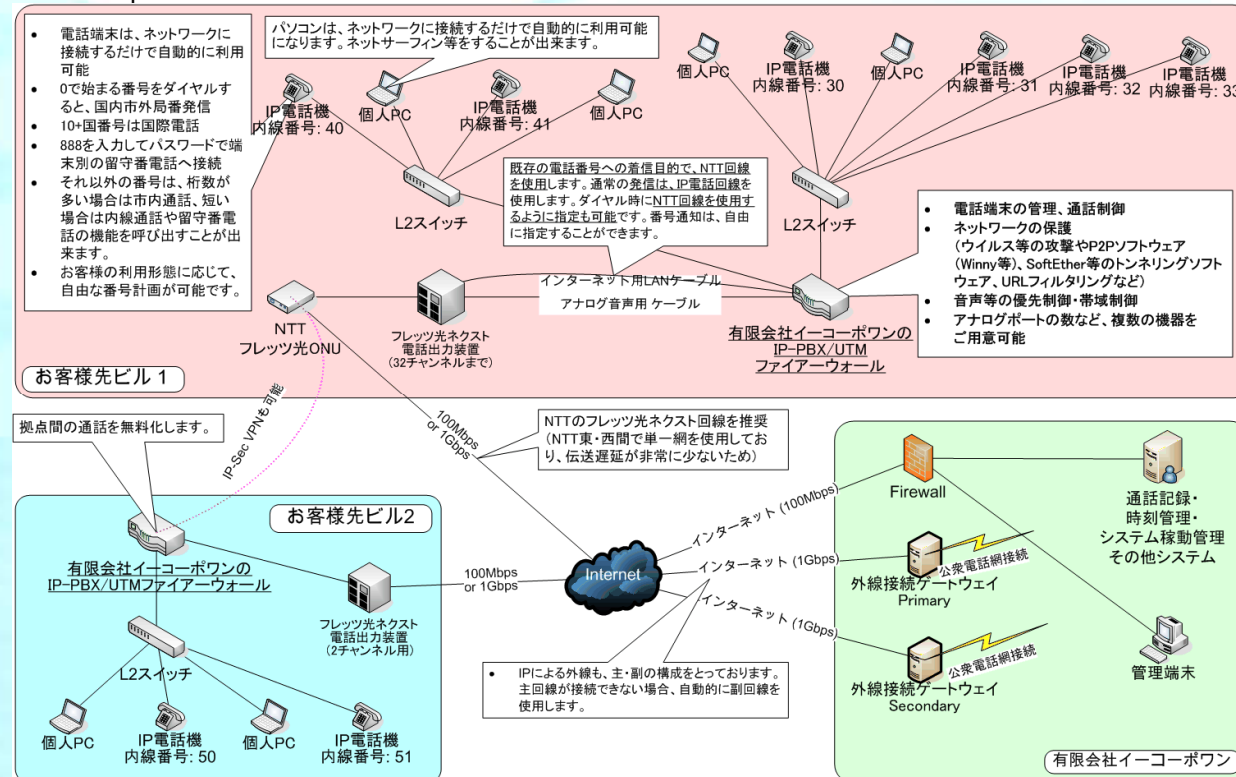


## Technical specifications for our UTM firewall & IP-PBX

- L7 Deep Packet Inspection firewall protects from various protocols, including various P2P, various tunneling, various streaming, various messaging, disabling of downloading based on file's extension, various DoS protection)
- Up to 50 phones supported (100 terminal version available)
- UPnP, IGMP, RADIUS, DHCP, VLAN, QoS
- With L7 protection, 60Mbps of bandwidth
- Encryption between branches (IP-Sec・PPTP・L2TP)
- Supports automatic voice attendant and voice mail
- Warranty for 2 years. High fault tolerant device
- Well implemented in Europe
- ISO9001 / ISO14001, RoHS Directive (2002/95/EC) Certified

## Technical specifications for our telephone

- Supports call transfer, hold, deny list, call limit, conference, hands free speaker phone
- Phone list up to 500 contacts
- Call record up to 100 calls
- Various call tones
- Warranty for 1 year



Our office#: 03-5577-6700 E-mail: sales@ecorpone.com

Business hours: Monday to Friday, 9:30 – 18:30

## Optional Services/Service Details

This is a managed telephone service. We will design and configure all the hardware and maintain the devices.

### Our services (Basic services)

- Phone number planning, documentation, and management.
- Provision of configured phones.
- Provision of configured PBX and on site testing.
- Provision of reasonably priced external calls.  
(We will coordinate of other carrier's phone lines as needed)

### Required devices/work that customer needs to prepare.

#### (We can provide those when requested.)

- Internet connection (Recommend NTT's flets fiber Next)
- Powered power tap and LAN for IP phones.  
(IP phones and the PBX must be ready to communicate.)
- Human work to connect power and LAN cables

### Optional services

- Encryption between branches and network consulting.
- Redundant PBXes and automatic switch over when disorder.  
(If analog lines are used, manual reconnection is needed.)
- 24 hours monitoring and support.
- Physical cabling, implementation.
- Provision of various hardware devices. ( FXO/FXS cards,etc)
- Design of automatic voice attendance

## Company information and contacts

**Company name** eCorpOne Co., Ltd.

**Office location** Kanda-tsukasamachi bldg #501, 2-19 Kanda tsukasa-machi, Chiyoda, Tokyo 101-0048, Japan

**Business** 1. Network/server/PC integration and maintenance for companies from foreign countries.  
2. IP Telephony solutions 3. Payment/re-printable magnetic card/barcode hardware/software development

**Established** April, 2006 **Capital** 3,000,000 Japanese Yen

**Board of directors** Representative director Akihiro Fujikawa Direcotor Hiroaki Aoki

**Phone number** 03-5577-6700 **FAX number** 020-4623-8592 (Japan only) **URL** <http://www.ecorpone.com>

**Banks in business** Tokyo Mitsubishi UFJ Horidome branch, Tokyo City bank Nihonbashi, Yucho bank, Rakuten bank

## Pricing (Varies depending on type of devices)

### Initial fee (Excluding tax, including hardware and configuration)

- 1 PBX (30 terminal version): ¥298,000
- IP telephone terminal: 18,500円
- Implementation of toll free internal call as needed  
Initial setup fee: ¥58,000, ¥18,000 per branch
- Implementation of 1 external phone number: ¥7,500 per number

#### Example1) Implement 20 phones at a single branch

298,000 + (18,500 \* 20 terminals) = total initial fee ¥668,000

Delivery in 3 weeks

#### Example 2) Implement 30 phones at 3 branches with toll free internal phone calls

(298,000 \* 3 branches) + (18,500 \* 30 phones \* 3 terminals)  
+ (58,000 \* 3 branches) + (18,000 \* 3 branches \* 2 additional)  
= total initial fee: ¥2,841,000, delivery in 1 month.

### Maintenance fee (Normal business days between 9:30 – 18:30)

- Price: 15% of total sales price per year.
- IP external phone number: ¥980 per number

### Example of our external phone call rate

Japan fixed telephone (3min)	7.8	Japanese mobile	16.50
France	14	U.S.A./Canada (For 3 min)	9.00

For other rates, please contact eCorpOne's representative.

